Form B - Commission Details
(Amount in Rs. Lakhs)

Particulars	FIRE		Marine Cargo		Marine Hull		Total Marine		Marine OD		Marine TP		Total Marine		Health		Personal Accident		Travel Insurance		Total Health		Miscellaneous Workmen's Compensation/ Employer's Liability		Public/ Product Liability		Engineering		Aviation		Crop Insurance		Other segments (k) (Trade Credit)		Other Miscellaneous segments		Total Miscellaneous		Grand Total	Grand Total
	For the Quarter ended September 2021	Up to the quarter ended September 2021	For the Quarter ended September 2021	Up to the quarter ended September 2021	For the Quarter ended September 2021	Up to the quarter ended September 2021	For the Quarter ended September 2021	Up to the quarter ended September 2021	For the Quarter ended September 2021	Up to the quarter ended September 2021	For the Quarter ended September 2021	Up to the quarter ended September 2021	For the Quarter ended September 2021	Up to the quarter ended September 2021	For the Quarter ended September 2021	Up to the quarter ended September 2021	For the Quarter ended September 2021	Up to the quarter ended September 2021	For the Quarter ended September 2021	Up to the quarter ended September 2021	For the Quarter ended September 2021	Up to the quarter ended September 2021	For the Quarter ended September 2021	Up to the quarter ended September 2021	For the Quarter ended September 2021	Up to the quarter ended September 2021	For the Quarter ended September 2021	Up to the quarter ended September 2021	For the Quarter ended September 2021	Up to the quarter ended September 2021	For the Quarter ended September 2021	Up to the quarter ended September 2021	For the Quarter ended September 2021	Up to the quarter ended September 2021	For the Quarter ended September 2021	Up to the quarter ended September 2021	For the Quarter ended September 2021	Up to the quarter ended September 2021	For the Quarter ended September 2021	Up to the quarter ended September 2021
Commission & Remuneration	422	889	31	66	-	-	31	66	2,399	4,131	14	24	2,413	4,154	867	1,928	1,608	2,167	0	0	2,616	4,126	3	5	8	27	5	26	-	-	-	-	4	128	220	5,164	8,563	5,817	9,619
Rewards	46	267	8	22	-	-	8	22	821	1,291	3	5	824	1,296	113	222	0	0	0	0	114	222	1	2	4	12	0	4	-	-	-	-	1	1	3	904	1,541	1,059	1,833
Distribution fees																																								
Gross Commission	468	1,157	40	88	-	-	40	88	3,400	5,421	17	29	3,447	5,450	921	2,150	1,609	2,167	0	0	2,729	4,348	3	7	13	40	5	30	-	-	-	-	5	130	224	6,318	10,104	6,826	11,349
Add: Commission on Re-insurance Accepted	21	27					-	-															-	-	-		1	3	-	-					-		1	3	23	30
Less: Commission on Re-insurance Ceded	202	961	36	86	40	87	76	173	1,494	1,539	2,167	2,285	3,663	3,824	51	115	2,016	2,284	0	0	2,067	2,399	6	8	6	32	19	85	-	-	2,304	2,499	3	3	29	75	4,109	6,751	6,587	9,885
Net Commission	**288**	**223**	**4**	**3**	**(40)**	**(87)**	**(36)**	**(85)**	**1,906**	**3,882**	**(2,150)**	**(2,256)**	**(216)**	**1,757**	**870**	**2,035**	**(407)**	**(117)**	**0**	**0**	**662**	**1,952**	**3**	**6**	**7**	**8**	**(13)**	**(52)**	-	-	**(2,304)**	**(2,499)**	**(3)**	**3**	**95**	**151**	**(1,793)**	**1,358**	**(1,938)**	**1,495**
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																																								
Individual Agents	14	26	1	1	-	-	1	1	314	439	2	4	316	443	120	233	0	2	-	-	121	235	1	2	0	1	1	2	-	-	-	-	-	2	3	441	686	436	713
Corporate Agents-Bank/FII/MFC	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Corporate Agents-Others	310	562	1	3	-	-	1	3	78	146	1	3	80	151	213	364	109	465	-	-	322	860	1	1	1	1	2	4	-	-	-	-	-	113	281	517	1,219	829	1,794
Insurance Brokers	144	599	37	84	-	-	37	84	221	336	8	11	229	336	595	1,409	1,700	1,700	-	-	2,295	3,110	1	4	11	38	2	24	-	-	-	-	0	6	20	2,534	3,536	2,716	4,190
Direct Business - Online	-	-	-	-	-	-			-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
POSP (Direct)	-	-	-	-	-	-			2,811	4,400	4	6	2,814	4,461	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2,814	4,461	2,814	4,461
Web Aggregators	-	-	-	-	-	-			2	48	0	2	2	50	2	142	-	-	-	-	2	142	(0)	0	0	0	-	-	-	-	-	-	-	-	-	4	192	4	192
Insurance Marketing Firm	-	-	-	-	-	-			-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Common Service Centres	-	-	-	-	-	-			4	6	2	3	6	9	0	0	0	0	-	-	0	1	-	-	-	-	-	-	-	-	-	-	-	-	-	6	10	6	10
Micro Agents	-	-	-	-	-	-			-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	-	-	-	-	-	-			-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other (to be specified)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL:	**468**	**1,157**	**40**	**88**	**-**	**-**	**40**	**88**	**3,420**	**5,421**	**17**	**29**	**3,447**	**5,450**	**921**	**2,151**	**1,809**	**2,167**	**-**	**-**	**2,729**	**4,348**	**3**	**7**	**13**	**40**	**5**	**30**	**-**	**-**	**-**	**-**	**0**	**5**	**130**	**224**	**6,318**	**10,104**	**6,826**	**11,349**
Commission and Rewards on (Including Administration charges, service tax, stamp duty, etc.)																																								
Outside India																																								

Notes:
(a) The profit commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.
(b) Separate disclosure to be made for segment/sub-segment which contributes more than 10 percent of the total gross direct premium
(c) Commission on Business procured through Company website

FORM B-AY PARTICULARS SCHEDULE

(Pursuant to Reg. 7 of IRDAI (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002)

Particulars	FIRE		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor		Health		Personal Accident		Overseas Travel Insurance		Total Health		Workmen's Compensation/ Employer's liability		Public/ Product Liability		Engineering		Aviation		Crop Insurance		Other segments (b) (Trade Credit)		Other Miscellaneous segments		Total Miscellaneous		Grand Total	Grand Total
	Per the corresponding quarter of the previous year	up to the Quarter of the previous year	Per the corresponding quarter of the previous year	up to the Quarter of the previous year	Per the corresponding quarter of the previous year	up to the Quarter of the previous year	Per the corresponding quarter of the previous year	up to the Quarter of the previous year	Per the corresponding quarter of the previous year	up to the Quarter of the previous year	Per the corresponding quarter of the previous year	up to the Quarter of the previous year	Per the corresponding quarter of the previous year	up to the Quarter of the previous year	Per the corresponding quarter of the previous year	up to the Quarter of the previous year	Per the corresponding quarter of the previous year	up to the Quarter of the previous year	Per the corresponding quarter of the previous year	up to the Quarter of the previous year	Per the corresponding quarter of the previous year	up to the Quarter of the previous year	Per the corresponding quarter of the previous year	up to the Quarter of the previous year	Per the corresponding quarter of the previous year	up to the Quarter of the previous year	Per the corresponding quarter of the previous year	up to the Quarter of the previous year	Per the corresponding quarter of the previous year	up to the Quarter of the previous year	Per the corresponding quarter of the previous year	up to the Quarter of the previous year	Per the corresponding quarter of the previous year	up to the Quarter of the previous year	Per the corresponding quarter of the previous year	up to the Quarter of the previous year	Per the corresponding quarter of the previous year	up to the Quarter of the previous year
Commission & Remuneration	558	758	12	15	-	-	12	15	1,372	2,939	22	36	1,393	2,976	656	1,283	110	570	0	1	767	1,853	4	8	6	19	18	41	-	-	-	-	-	-	5	181	405	2,552	5,105	2,912	9,896
Rewards	16	46	3	11	-	-	3	11	465	834	6	9	470	843	119	297	0	0	0	0	119	297	1	2	1	7	6	9	-	-	-	-	0	2	2	16	581	1,176	600	1,132
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Gross Commission	324	804	15	46	-	-	15	44	2,207	3,773	27	45	2,244	3,818	775	1,277	110	570	0	1	886	1,868	6	10	6	27	24	49	-	-	-	-	0	4	185	421	3,173	6,181	3,512	7,024
Add: Commission on Re-Insurance Accepted	10	17	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	3	-	-	-	-	-	-	-	-	1	3	11	19
Less: Commission on Re-Insurance Ceded	282	844	15	62	39	70	54	132	57	140	22	42	79	184	39	86	60	186	0	0	97	272	6	1	7	11	802	951	-	-	2,488	2,791	-	0	6	98	3,499	4,190	3,814	9,266
Net Commission	**72**	**(13)**	**0**	**(16)**	**(39)**	**(70)**	**(39)**	**(88)**	**1,968**	**3,633**	**5**	**3**	**1,165**	**3,634**	**737**	**1,191**	**50**	**384**	**0**	**1**	**788**	**1,596**	**0**	**10**	**0**	**16**	**(777)**	**(901)**	-	-	**(2,488)**	**(2,790)**	**0**	**4**	**178**	**323**	**(326)**	**1,993**	**(293)**	**1,782**
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																																								
Individual Agents	7	15	0	1	-	-	0	1	88	146	3	4	91	170	159	252	1	3	-	-	159	254	2	2	0	0	1	3	-	-	-	-	-	-	4	10	257	439	264	464
Corporate Agents-Banks/FII/MFC	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Corporate Agents-Others	199	517	2	3	-	-	2	3	180	246	2	4	182	250	281	426	128	566	-	-	410	991	1	3	1	3	3	6	-	-	-	-	-	-	147	362	885	1,941	946	2,081
Insurance Brokers	58	272	13	48	-	-	13	48	153	298	9	16	162	314	216	370	1	1	-	-	217	374	3	6	8	26	19	40	-	-	-	-	0	8	14	50	383	768	459	1,086
Direct Business - Online	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
REMI (Direct)	-	-	-	-	-	-			1,871	3,094	4	7	1,876	3,072	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,876	3,072	1,876	3,072
Web Aggregators	-	-	-	-	-	-			46	91	6	8	46	99	119	228	-	-	-	-	119	229	6	8	6	8	-	-	-	-	-	-	-	-	-	-	165	328	165	328
Insurance Marketing firm	-	-	-	-	-	-			-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Common Service Centres	-	-	-	-	-	-			4	7	0	6	2	12	6	6	0	0	-	-	6	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	8	12	8	12
Micro Agents	-	-	-	-	-	-			-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	-	-	-	-	-	-			-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other (to be specified)	-	-	-	-	-	-			-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL:	**324**	**804**	**15**	**44**	-	-	**15**	**44**	**2,017**	**3,773**	**27**	**45**	**2,044**	**3,818**	**775**	**1,278**	**130**	**573**	-	-	**905**	**1,848**	**6**	**10**	**9**	**27**	**24**	**49**	-	-	-	-	**0**	**4**	**185**	**421**	**3,173**	**6,181**	**3,512**	**7,024**
Commission and Rewards on (Including Commission and Rewards on Business accepted)																																								
Outside India																																								

Notes:
(a) The profit/ commission, if any, are to be combined with the Re-insurance accepted on Re-insurance ceded figures.
(b) Separate disclosure to be made for segment/sub-segment which contributes more than 10 percent of the total gross direct premium
(c) Commission on Business procured through Company website